

Hong Kong, January 6, 2020

Natixis Appoints Bianca Law as Head of Sponsor Finance, Asia

Natixis is pleased to announce the appointment of Bianca Law as Head of Sponsor Finance, Asia, Corporate & Investment Banking. Based in Hong Kong, Bianca reports to Jean-Thomas Haller, Head of Acquisition & Strategic Finance (ASF), Asia Pacific. In her new role, Bianca will be responsible for developing Natixis' sponsor finance capabilities in Asia, working closely with the coverage team to provide financing solutions to corporate clients in the region.

Bianca has more than 20 years' investment banking experience with a strong focus on leveraged finance and syndicated loans. Her most recent role before joining Natixis was leading the Loan Syndications team at Standard Chartered Bank in Hong Kong. Prior to that, Bianca held roles in Strategic Client Coverage and Leveraged Finance at Standard Chartered in Asia. She also brings with her experience from Citigroup, Macquarie, HSBC and Credit Suisse. Bianca has a Master's degree in Economics from the University of Cambridge.

Commenting on Bianca's appointment, Jean-Thomas Haller said: "We are delighted to welcome Bianca to Natixis. She has a wealth of experience originating, leading and structuring transactions in multiple sectors across Asia, and will be a significant asset to the ASF team. I look forward to working closely with Bianca as we continue to grow our business in the region."

- Ends -

About Natixis

Natixis is a French multinational financial services firm specialized in asset & wealth management, corporate & investment banking, insurance and payments. A subsidiary of Groupe BPCE, the second-largest banking group in France through its two retail banking networks, Banque Populaire and Caisse d'Epargne, Natixis counts nearly 16,000 employees across 38 countries. Its clients include corporations, financial institutions, sovereign and supranational organizations, as well as the customers of Groupe BPCE's networks. Listed on the Paris stock exchange, Natixis has a solid financial base with a CET1 capital under Basel 3⁽¹⁾ of €11.4 billion, a Basel 3 CET1 Ratio⁽¹⁾ of 11.5% and quality long-term ratings (Standard & Poor's: A+ / Moody's: A1 / Fitch Ratings: A+).

⁽¹⁾ Based on CRR-CRD4 rules as reported on June 26, 2013, including the Danish compromise - without phase-in and including current financial year's earnings and accrued dividend (based on a 60% pay-out).
Figures as at 30 September 2019

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