

Hong Kong, 26 October 2015

Natixis opens banking branch in Beijing

Natixis today announced it has officially opened its new banking branch in Beijing, marking a significant stage in the development of Natixis' activities in China and confirming its commitment to supporting Chinese clients of its Corporate & Investment Banking business.

Natixis has been present in China since 1994 and in Beijing since 1997. The Bank obtained the permits needed to convert its representative office into a branch in order to provide its Chinese corporate clients with a broader array of products and services, particularly in the aviation and commodities finance and advisory fields.

Natixis has already completed several high-profile transactions in China including the public tender offer launched by the Chinese conglomerate Fosun on the Club Méditerranée group in April 2015, on which it acted as Presenting Bank and Guarantor for the offer, then Mandated Lead Arranger, Bookrunner and Financing Agent for the €400m deal. Natixis also served as Mandated Lead Arranger and Bookrunner for the financing of WH Group's acquisition of Smithfield Foods in September 2013. In the aviation finance segment, Natixis has arranged the acquisition of some 30 aircraft for Air China.

"We are proud to launch our second branch in China and our first in Beijing," said François Riahi, CEO of the Asia Pacific platform. "This reflects our long-term commitment to China and enables us to accompany our Chinese clients more closely, particularly in the internationalization of their business, leveraging our European and global expertise for their benefit."

"China has an indisputable central role in the global economy, and we see significant opportunities for Chinese companies as they look overseas," added Olivier Perquel, member of Natixis Senior Management Committee, Head of Financing and Global Markets. "Equally, China is a key country in Natixis' own internationalization strategy, and we are delighted to pass an important milestone with the opening of our Beijing Branch."

A longstanding presence in the Asia Pacific region

Corporate & Investment Banking's Asia Pacific platform - run from its regional headquarters in Hong Kong - offers Asian clients Natixis' full range of products and services and supports the Bank's global and European clients in their development in Asia. The Asia Pacific platform employs a team of over 500 staff through 12 locations.

International development is a priority for Natixis and one of the major objectives under its current strategic plan, New Frontier. The bank is today present in 38 countries, with the aim to earn over 50% of net revenues internationally by 2017.

To learn more about Natixis' presence and development in Asia Pacific please go to www.natixis.com.

 Follow us on Twitter! @Natixis_com

Natixis Hong Kong Branch - Corporate & Investment Banking, Asia Pacific - Level 72, International Commerce Centre, 1 Austin Road West, Kowloon, Hong Kong - www.natixis.com
Limited liability company with a Board of Directors, with a share capital of 5,005,004,424 euros - Trade register No. 542 044 524 - VAT: FR 73 542 044 524

About Natixis:

Natixis is the international corporate, investment, insurance and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 36 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Epargne.

With more than 16,000 employees, Natixis has a number of areas of expertise that are organized into three main business lines: Corporate & Investment Banking, Investment Solutions & Insurance, and Specialized Financial Services.

A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's banking networks.

Figures as at June 30, 2015

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